



Transaction Coordination

Putting the deal together is just half of the battle when closing the real estate transaction. Every transaction is unique and knowing how to make sure each deal closes properly and the things to be aware of can affect the outcome. The Transaction Coordination course will provide you with a complete and full understanding of every part of the real estate transaction.

Topics include:

- How the Residential Purchase Agreement lays the foundation for the transaction.
- Understanding disclosures and when and why to use them.
- Identifying what paperwork is required from each party.
- How the escrow and lending process work together to close the transaction.
- Setting timelines for contractual obligations and contingency removals.
- Completing the documentation required in order to submit a complete file.

Register today to learn how to be the most effective Transaction Coordinator in the real estate business!

INSTRUCTOR: Wendi Molina
DATE: 4/20/12
TIME: 9 a.m. – 3 p.m. (reg., 8:30 a.m.)
LOCATION: Glendale AOR
124 S. Isabel St.
Glendale, CA 91205
PRICE: Members - \$84, Non-Members - \$89
TO ENROLL: (818) 241-2184

This course will be offered through C.A.R. Education's new distance learning video conference program, Face2Face™. Face2Face™ delivers dynamic, interactive training to REALTORS® at your local Association. The visual content will be streamed via a live video feed to your local Association in real-time to allow every member to see and hear the same thing at the same time for the ultimate hands-on experience!